

Commercial Service  
**Solicitation number SCO-150-11-Q-N008**  
ARAVI air and data time via an iridium based satellite system.  
Questions and Answers

1. Is there an in-country training requirement for this solicitation? **No**
2. The solicitation indicates that pricing for the base and four option years should be in pesos. Please advise if pricing in US dollars would be acceptable primarily due to fluctuations in the exchange rate.  
**If the selected vendor is located in the United States of America, payments will be in US Dollars. If the selected vendor is located in Colombia, the payment will be in Colombian Pesos.**
3. The SOW specifies that pricing is to be based on 600,000 Short Burst Data position messages annually. Please provide the following information with respect to the size of each Short Burst Data message to be transmitted: minimum, maximum, and mean. **The mean is 30 bps.**
4. The SOW specifies delivery of Short Burst Data messages to a "predetermined known and trusted destination server address and port number". Please provide more specifics on the destination server, whether or not the contractor is required to translate and format the messages for the destination server prior to delivery **Data to be delivered simultaneously to two Public FTP sites in an industry standard "Comma Separated Files(CSV), no technical specification on the Sky-Connect equipment will be provided**, and if the Government will be providing technical specifications on the Sky-Connect Iridium systems installed on aircraft and all message formats generated by such systems. **Manufacture: ICARUS Instruments Corporate Model Number: Sky Connect: 1616-050-03 Any additional identifying information: Tracker dial pad: 1616-051-03, Sat talk III: 1616-510-03**
5. SkyConnect is also an Iridium service provider and we assume their units would have their subscriber identity module (SIM) cards installed? In the event we were found to meet the requirements and be awarded a contract, would the customer realize they may be required to replace SkyConnect SIM cards with another provider's? **Yes.**

**Solicitation Due date has been extended until 2:00PM on February 18, 2010.**

**Statement of work and additional clarifications**

1. The position data is considered sensitive the "air time provider" is **prohibited** from sending the data to a 3rd party without the express written consent of both NAS and Sabre Flight Explorer.
2. The requirement for email and text messaging requires compatible hardware in aircraft. The existing SkyConnect hardware in CNP Aircraft will not support text or email.